

### **TENDER REPORT**

# Balconies Structural Framework 2017 (RP200058)

24 July 2017

## **Quality Management**

Job No	RP200058	Doc N	0.	
Project	Balconies Structura	Framework 2017	.11	
Location	Various	/arious		
Document Ref	Tender Report	Tender Report		
File reference	G/procurement dropbox/ba	Iconies framework/post tender docume	ents	
		•		
Date	21st July 2017			
Date Prepared by	21st July 2017 Tony Rainsley	Signature (for file)	2	
			AREA TO THE RESIDENCE OF THE PARTY OF THE PA	

## Contents

1.	Introduction	1
2.	Tender Results	2
3.	Tender Review	3
4.	Budget Comparison	5
5.	Recommendation	6
Аp	ppendix A Commercial & Quality Scoring Matrices	A1

### 1. Introduction

This Tender Report has been prepared for the purpose of reporting to the Client, Southampton City Council, on the tendered works for selection of framework contractor(s) for structural repairs to balconies. The works required on the 4-year framework vary from building to building but could be grouped together to create coherent programmes of works to address the issues across the city.

The tender pricing documents are largely based on quantified schedules of rates to gain prices for notional blocks together with additional rates for works that will occur on specific block designs.

When budgets are allocated and priorities finalised, prices will be agreed with a framework contractor based on the tendered rates and a site investigation, with formal JCT contracts being signed for groups of blocks to provide a continuous flow of work with limited tender costs and the ability to control costs.

Tenders were sought in three Lots in accordance with the Council's Procurement Rules using the portal:

- 1. Lot 1 Private balconies in the DOR blocks
- 2. Lot 2 Walk up Blocks
- 3. Lot 3 Medium rise blocks

Tender documents comprising Drawings, Specification, a Schedule of Rates, Pricing Document, Quality Document and Pre-Construction H&S Info Pack were duly issued.

Lots 1 & 3 are based on quantified schedule of rates based on a single block, together with additional rates to deal with items that are expected to arise on some buildings and preliminaries items.

Lot 2 is based on the previous SCC balconies repair measured term contract, with quantified rates for each type of block then multiplied by the number of similar blocks to generate a total for the programme.

Tenders were issued on 17<sup>th</sup> May 2017 for return on 28th June 2017, later revised to 12<sup>th</sup> July.

Post tender clarification interviews were held with each contractor to ensure their understanding of this framework and their role within it.

## 2. Tender Results

Tenders were received by Southampton City Council on the 12th July 2017.

The tenders took the form of:
Form of Tender
Pricing Schedule
Quality Questionnaire
Financial Accounts

The following tender prices were received, as stated on the official Form of Tender:

<u>Lot 1</u>		Form of Tender Price
• Lot 2	CLC	£87,633.98
•	CLC Mountjoy	£3,767,358.22 £3,745,404.87
Lot 3		
•	CLC	£246,695.87

There were no qualifications/clarifications noted.

The contractors who supplied a form of tender all included a completed Quality Document. A copy of the scoring of this is attached in Appendix A.

## 3. Tender Review

#### Financial Review

The tenders were appraised on a "most economically advantageous tender" basis.

The price schedules contributed 30% to the scoring matrix.

All submitted tenders were examined in detail. The tenders were checked for arithmetical accuracy. The totals from the Tender Summary Breakdown were checked against the Form of Tender.

Issues with pricing were addressed as follows:

#### CLC:

The submission was checked and it was noted that they had used a superseded version of the Lot 2 pricing document. The differences were drawing cross-references and CLC have confirmed that no price implications would arise from the discrepancies.

#### Mountjoy:

Mountjoy had a £15,000.00 mathematical error in their tender which, if corrected would increase their tender. They were given the option and chose to amend their figures.

There was also an error where a 5% adjustment of the summary sheet was shown to be a negative adjustment, but the sum was actually added. Mountjoy were advised and told us that the item was indeed an addition, just wrongly noted as a negative adjustment. This did not affect their tender sum.

Mountjoys Lot 2 figure when amended for the £15,000 error was revised to £3,760,404.87

#### Financial Accounts:

SCC Finance have confirmed that either company would be acceptable in terms of financial risk to Southampton, with CLC having the higher score.

The tenders were checked for scope & technical compliance.

The three submitted Quality Documents were reviewed and the scores entered into the evaluation matrix, see Appendix A.

#### Insurance

Both contractors have confirmed that they have the insurances required by the tender documents, and this will be checked prior to entering into contract.

#### **Quality Appraisal**

The quality questionnaire schedules contributed 70% to the scoring matrix.

The points awarded in respect of the contractors quality submissions are summarised below:

Contractor	Quality Marks	Weighted Score (x 70%)	
<u>Lot 1</u> :			
CLC	312/360	60.67pts	
<u>Lot 2</u> :			
CLC Mountjoy	323/360 245/360	62.81pts 47.64pts	
<u>Lot 3</u> :			
CLC	338/400	59.15pts	

## 4. Budget Comparison

This tender was issued in order to create a framework where works can be most economically addressed and managed with improved cost control. The exact scope of works over the period will depend on a number of factors including ground investigations, the differing requirements of each building and inflation rates. Some blocks may never have the works carried out if it is deemed uneconomic based on the age/condition of the block.

The budget calculation was based on current prices in January 2017.

Lot 1: The Pre-tender estimate was £500,000.00 based on 7 blocks at £71,429.

The Tender from CLC, excluding Provisional Sums and Additional Rates which were inserted to give information for future use, is £76,781.24.

Lot 2: The Pre-tender estimate was £5,000,000.00 based on 45 blocks at £111,111. Subsequently, the number of blocks in the tender was reduced to 39, giving a revised estimate of £4,333,329.

The tender from CLC, excluding Provisional Sums inserted to give information for future use, is £3,758,298.22, or £96,366.62 per block.

The tender from Mountjoy, excluding Provisional Sums inserted to give information for future use, is £3,751,204.87, or £96,184.74 per block.

Lot 3: The Pre-tender estimate was £6,000,000.00 based on 41 elevations at £146,341.46.

The Tender from CLC, excluding Provisional Sums and Additional Rates which were inserted to give information for future use, is £166,954.28, giving £6,845,125.58.

Overall the budget estimate was £11,500,000 at current prices and the comparable tenders - using the lowest price on lot 2 - is £11,140,892. However, as the tenders are partly based on schedules of rates and some of the Additional Items will certainly occur, a more realistic comparison would be £12M. These tenders are priced at current rates with index linking over the four year period of the framework and a final cost in the order of £13M should be anticipated.

Where there was competition in Lot 2 the range of the bids was very small suggesting that they fairly reflect the current market price.

Based on the above, although disappointed by the number of returns, we consider that the tenders received represent good value for money.

## 5. Recommendation

The tender is to be awarded on the "Most Economically Advantageous Tender" basis, and the tender quality / price split was 70% / 30%.

Lot 1: The combined result when price and quality are added together is as follows:

Contractor	Quality Score	Commercial Score	Total	Ranking
CLC	60.67 pts	30.00 pts	90.67 pts	1

A good quality submission and subsequent interview indicated that CLC had the experience and understanding to successfully undertake these works and we would recommend their appointment to the framework. The assessed likely cost of these works is £600,000 over the duration of the framework.

Lot 2: The combined result when price and quality are added together is as follows:

Contractor	Quality Score	Commercial Score	Total	Ranking
CLC	62.81 pts	29.94 pts	92.75 pts	1
Mountjoy	47.64 pts	30.00 pts	77.64 pts	2

A good quality submission and subsequent interview indicated that CLC had the experience and understanding to successfully undertake these works, which are the successor to works they are currently undertaking for SCC, and we would recommend their appointment to the framework. The assessed likely cost of these works is £4,400,000 over the duration of the framework.

There is the opportunity to have both companies on the framework and their pricing is very close but, with the difference in quality scores, and quality having been given a 70% weighting there is a question mark over whether Mountjoy should be included. Their interview was less convincing and their preferred supply chain was less impressive.

On balance we would not recommend Mountjoy for this Lot.

Lot 3: The combined result when price and quality are added together is as follows:

Contractor	Quality Score	Commercial Score	Total	Ranking	
CLC	59.15 pts	30.00 pts	89.15 pts	1	

A good quality submission and subsequent interview indicated that CLC had the experience and understanding to successfully undertake these works and we would recommend their appointment to the framework. The assessed likely cost of these works is £8,500,000 over the duration of the framework.

Signed:

Printed: Tony Rainsley

Senior Cost Manager - Southampton City Council

Date: 24h July 2017

#### Framework for Structural Balcony Repairs 2017

#### FOR SOUTHAMPTON CITY COUNCIL

#### Client Sign Off

I/We, on behalf of Southampton City Council, confirm our acceptance of the recommendations of this Tender Report with reference to the tenders received from CLC Contractors Ltd. I/We hereby give approval to proceed to contract formation for the framework with prices for works contracts required to be signed off separately as they arise.

Signed:						
Printed:						
On behalf Of:						
Date:						
The Cabinet mi	nute re	eference	which	provides	authorisation for entering	into a
contract is		-			and the date which this w	ent to
Cabinet was					<u>_</u> .	
The expenditure	code fo	or this pro	ject is:		·	

## Appendix A: Commercial & Quality Scoring Matrices

Tender returns held on file.

Available for inspection upon request.

CAPITAL ASSETS
Southampton City Council
Civic Centre
Southampton
SO14 7LY





#### Lot 5.1 Scoring: Price

#### **Tender Analysis**

Price 30%			<u>Contractor:</u> <u>CLC</u>
Preliminaries [based on 12 wks] Site Agent/ Working Foreman			14,872.00
qs;			2,400.00
Welfare			3,338.00
Storage			402.00
Plant and tools			535.00
Consumables			1,926.00
Insurances			1,070.00
Bond			214.00
Condition Survey			1,016.00
Post contract documents incl completion documentation			1,231.00
Scaffold licence			-
Scaffold design			-
Scaffolding			2,311.00
Site compound and hoarding; including design calculations			403.00
Temporay Lighting			-
Daily clean & Final Clean			1,756.00
Waste Management			1,798.00
Other -			-
			33,272.00
Building Works Site investigation and level survey	1	ltem	1,209.00
Prepare site for groundworks	1	Item	1,605.00
Hand dig to 750mm depth at base locations 600mm x 1600mm and remove spoil from site	4	no.	616.00
Excavate pits from reduced level to formation level and remove spoil from site	2	m3	589.00

5	Earthwork support to sides of pit	5	m2	54.00
6	Level and compact botton of excavation	4	m2	17.00
7	Expose and clean face of existing footing, 500 x 600mm	4	no	642.00
8	Drill into existing footing and insert 600mm H12 dowel bars 300mm into concrete and remainder cast into new base [measured separately]	16	no.	188.00
9	Mass concrete in pad foundation	3	m3	960.00
10	Drill for and resin anchor in set of 4nr holding down bolts	8	no	856.00
11	30N Grout under base plates 25mm thick	8	no	231.00
12	$80 \times 80 \times 6.3 \text{mm}$ SHS steel columns in lengths not exceeding 3m with spliced joints	72	m	26,091.00
13	Fittings	50	kg	incl
14	1980 x 725mm Steel platform as Section 3-3 with 60 x 60 x 8mm framing and 50 x 6mm flat plate cross bracing	4	no	incl
15	1980 x 725mm Steel bracing as Section 4-4 with 60 x 60 x 8mm framing	4	no	incl
16	$50 \times 50 \times 6$ mm RSA 'support rail' as Section 1-1 and detail 1	8	m	incl
17	Make good levels between new construction and adjacent existing surfacing	1	Item	1,070.00
18	Remove props and set aside for removal by others	1	ltem	199.00
19	Clean/tidy site for handover Page 3	1	Item	199.00
20	Contractor to insert here any other foreseeable items he requires to be paid for:			-
1	Extra over excavation rate for breaking out brickwork obstruction and removing from site	3 m	n3	369.00

2	<u>Ditto</u> but concrete obstruction and removing from site	3 m3	433.00	
3	<u>Ditto</u> but reinforced concrete obstruction and removing from site	3 m3	497.00	
4	Extra over excavation rate for breaking out macadam or asphalt surfacing and removing from site	5 m2	64.00	
5	Extra over excavation rate for breaking out concrete surfacing less than 100mm thick and removing from site	5 m2	86.00	
6	Carefully expose live service encountered during excavations	1 Item	134.00	
*	Preambles from Section 4		-	
	Sub total		69,381.00	
	Contractor OH&P		13.25% 9,192.98	
	Provisional Sums		78,573.98	
1	Materials		£ 1,000.00	
2	Plant		5,000.00	%
3	Subcontractors		1,000.00	%
4	Labour		£ 1,000.00	%
	Tender Value		13.25% 132.50 87,633.98	%
	Post Tender Amendments:			
	Amended Value		87,633.98	
	Normalise x 30%		30	

#### **Quality Analysis**

#### Question:

Please provide an organisation structure identifying staff who will be involved with the day to day management of the work.. with clear idenification of those involved with each sector of work, eg. Stage One (Surveys, Pre-fabrication Drawings) and Stage Two (Construction of Pad Foundations, Above Ground Supports to Balconies, and Balcony 1 System). This should include operational and financial management/control. Additionally, please identify what resource will be made available to support the Contract from central sources. Please provide CVs for all key members of staff specifically those involved with the day to day running of the contract, giving details of their qualifications and training.

Please identify the location(s) of the office from which the day to day management of the contract will be undertaken. Please identify the location of any works depot that will be used to deliver the services if separate from the day to day management function location(s) and what office/welfare resources will be provided at each individual scheme.

Please describe how the programme which you will compile in accordance with Preliminaries Clauses will be undertaken to ensure that the project will be completed within the contract duration as stated. Please provide a detailed critical path programme and methodology for the works indicating clear milestones and showing a clear understanding of the sequencing and challenges

Please provide a detailed mobilisation programme indicating "lead in" periods for design approval and key prestart operations

Please provide details of your proposed site set-up on each site and how you will deal with parking restrictions, material deliveries and storage

Please describe the procedure you would follow for submitting fabrication drawings for approval, fabrication of steelwork, galvanising, powder coating, site delivery and erection and how you would ensure the protection of the finished steelwork during transportation and erection. Provide details of the organisations you would use for galvanising and powder coating, including location and if separate organisations the quality checking between galvanising and powder coating

Please demonstrate how you propose to erect the steelwork frame whilst maintaining temporary support to the balconies

Please provide information on how you will manage the Health and Safety requirements relevant to this contract and provide site supervisory details and relevant qualifications for all supervisory staff who might attend site to provide either Management or Health and Safety functions for this contact. As a minimum provide Name, Role, CSCS registration details.

#### Contractor:

Contractor: CLC			
Score 1-5	Weighting	Total	Reason for Score
4	3	12	Generally good but project team have limited experience in this type of work
5	3	15	Good local office, and good site set up
4	5	20	Good programme covering all aspects
5	5	25	Well thought out and included S20 delays
5	3	15	well thought out site set up
5	5	25	Excellent description and identified issues
4	4	16	Quality plan incorrect but corrected at meeting and identified processes
4	3	12	Meets SCC requirements

9	Does your organisation have an up to date and regular reviewed policy on handling and exposure to asbestos and if so please provide a copy. Does your company provide asbestos awareness training and if so please provide details? Do you hold records showing that all appropriate staff have undergone recent and regular training and if so please provide details?	4	4	16	Meets SCC requirements
10	Please describe what measure you will adopt to ensure that a minimum of disruption is caused to the tenants of the properties in the individual schemes and surrounding neighbourhood whilst you are carrying out the works. Please describe the steps you will take to ensure resident access is not restricted at any time. What measures will you take to ensure that tenants are kept fully informed of the work to be undertaken at their address.	4	4	16	Good processes and includes the use of Whiteboards
11	Please provide details of any Enforcement or Prosecutions within the last 5 years in respect of Health & Safety failures, and if any please provide details of how your procedures have changed as a result of this	4	4	16	Enforcement notice and improvements. Not a critical event
12	Please confirm whether you are accredited to any Site Safety Schemes such as CHAS or Construction Line and if so provide evidence	5	3	15	
13	Please explain how you will ensure good communication with the Employers management bodies and Employer and how you will ensure that information is passed on in a timely fashion so ensuring that all parties are aware in advance of the works that are being undertaken. What processes and procedures would you initiate to minimise disruption to neighbours and delays to the works.	5	4	20	Excellent communications plan
14	Please provide details of at least 2 similar projects that you have undertaken within the last 3 years of a similar nature and describe the works, how they relate to this project and the challenges you encountered and how these were resolved. Also include the value of the project and the overall contract period.	4	5	20	Both SCC and relevant to the project
15	Explain what risks may be encountered on this project and how they would be managed.	3	2	6	residents not identified as risks in plan but identified at interview
16	How will you ensure quality during the works?	4	3	12	Meets SCC requirements
17	Are your environmental management processes and procedures certified to a recognised standard (eg ISO14001, EMAS) by a third party certification body and if so please provide details?  Are your quality management processes and procedures certified to a recognised standard by a third party certification body and if so provide details?	5	3	15	
18	Please indicate all the works that you will sub-contract including major subcontractors/suppliers and provide the names and addresses of any key sub-contractors/suppliers you will employ. Giving the percentage of the overall spend you intend to deliver using the sub-contractor.	4	3	12	85% sub-contract
19	Please describe what measure you or your sub-contractors will take with regards to the employment of local residents including the employment of NEETS and what if any apprenticeship scheme you will operate within Southampton as part of this refurbishment programme.	4	3	12	Meets SCC requirements

Explain how you as a company are working towards the goal
20 of "nil defects" and what provision will be made for 4 3 12 Good processes rectifying latent defects.

Total Score 312

Normalise to percentage of 360pts 86.67%

#### **Combined Tender Score**

	Total Points	Adjustment	Adjusted Points	<u>Total</u>	Ranking
CLC Pr	rice (30%)		30.00		
Q	uality 1 86.67%	0.70	60.67		
т	otal			90.67	1

Lot 2: Price

1

2

3

#### Schedule of Rates for Refurbishment of Balconies to Walk Up Blocks

Price 30%

		Contractor: CLC		<u>Mountjoy</u>
A Preliminaries		156,160.00		206,790.80
B Standard Blocks		2,495,097.61		2,243,826.82
C Variation Items		832,040.61		1,023,087.25
Concrete Repairs Add Omit	10% %	250,000.00 25,000.00	5% 5%	250,000.00 12,500.00
Provisional Sum for Materials		1,000.00		1,000.00
Overheads and profit on Materials % A	Add 13.25%	132.50	15%	150.00
Provisional Sum for Plant		5,000.00		5,000.00
Overheads and profit on Plant, Access (eg. Cradles, Scaffolding, MEWP's etc.) and Consumable Stores % Add		662.50	15%	750.00
Provisional Sum for Sub Contractors		1,000.00		1,000.00
Overheads and profit on Sub-Contract	ors % Add 13.25%	132.50	15%	150.00
Provisional Sum for Labour		1,000.00		1,000.00
Overheads and profit on BCIS Daywork Add	Rates % 13.25%	132.50	15%	150.00
Tender Price:		3,767,358.22	.=	3,745,404.87
Post Tender Amendments:  Preliminaries query - Mountjoy; amenderror	d maths			15,000.00
Concrete Schedule adjustment - Moun addition is correct but wrongly inserted form. Overall tender price not affected Incorrect version of pricing document of CLC; they confirmed no financial effect	d on the I. used by	-		-
Amended Value	-	3,767,358.22	-	3,760,404.87
Normalise x 30%		29.94		30.00

#### Lot 2 Scoring: Quality

#### Quality Analysis

Qual	ty Analysis	ac			Mountjoy			Mountjoy	
	Question:	Score	Weighting	Total	Reason for Score	Score	Weighting	Total	Reason for Score
1	Please provide an organisation structure identifying staff who will be Involved with the day to day management of the work., with clear identification of those involved with each sector of work, eg. Stage One (Surveys, Pre-fabrication Drawings) and Stage Two (Construction of Pad Foundations, Above Ground Supports to Balconies, and Balcony System). This should include operational and financial management/control. Additionally, please identify what resource will be made available to support the Contract from central sources. Please provide CVs for all key members of staff specifically those involved with the day to day running of the contract, giving details of their qualifications and training.	4	3	12	Currently undertaking similar project and using this experienced team	3	3	9	Weak structure and little relevant experience. Referenced additional site managers if required - not currently on other jobs?
2	Please identify the location(s) of the office from which the day to day management of the contract will be undertaken. Please identify the location of any works depot that will be used to deliver the services if separate from the day to day management function location(s) and what office/welfare resources will be provided at each individual scheme.	5	3	15	Local office and good site set ups	3	3	9	Using existing site office at Soton Uni as "Local Office". Welfarre etc at site level indicates lack of knowledge of individual sites
3	Please describe how the programme which you will compile in accordance with Preliminaries Clauses will be undertaken to ensure that the project will be completed within the contract duration as stated. Please provide a detailed critical path programme and methodology for the works indicating dear milestones and showing a clear understanding of the sequencing and challenges	5	5	25	Good programme based on previous and current experience	3	5	15	Lack of understanding of the processes. Referenced SCC CAD Dwgs which are not provided
4	Please provide a detailed mobilisation programme indicating "lead in" periods for design approval and key pre-start operations	5	5	25	Covered S20 delays	3	5	15	have not fully understood "mobilisation" and have included Phase 1 works in this.
5	Please provide details of your proposed site set-up on each site and how you will deal with parking restrictions, material deliveries and storage	5	3	15	Well though through site set up	3	3	9	references "Site Storage" yet 2.1 states "storage not required"
6	Please describe the procedure you would follow for submitting fabrication drawings for approval, fabrication of steelwork, galvanising, powder coating, site delivery and erection and how you would ensure the protection of the finished steelwork during transportation and erection. Provide details of the organisations you would use for galvanising and powder coating, including location and if separate organisations the quality checking between galvanising and powder coating	4	5	20	Fully understand the processes	2	5	10	Not fully detailed. Wessex galv do not offer PPC service, they sub- contract elsewhere
7	Please demonstrate how you propose to erect the steelwork frame whilst maintaining temporary support to the balconies	5	4	20	Fully understand the processes	3	4	12	Lack of understanding that props do not impede the scafold erection r that the props can be moved to accommodate steel without reference back to SCC
8	Please provide information on how you will manage the Health and Safety requirements relevant to this contract and provide site supervisory details and relevant qualifications for all supervisory staff who might attend site to provide either Management or Health and Safety functions for this contact. As a minimum provide Name, Role, CSCS registration	4	3	12	Meets SCC requirements	4	3	12	Meets SCC requirements
9	reviewed policy on handling and exposure to asbestos and if so please provide a copy. Does your company provide asbestos awareness training and if so please provide details? Do you hold records showing that all appropriate staff have undergone recent and regular training and if so	4	4	16	Meets SCC requirements	4	4	16	Meets SCC requirements

10	Please describe what measure you will adopt to ensure that a minimum of disruption is caused to the tenants of the properties in the individual schemes and surrounding neighbourhood whilst you are cerrying out the works. Please describe the steps you will take to ensure resident access is not restricted at any time. What measures will you take to ensure that tenants are kept fully informed of the work to be undertaken at their address.	4	4	16	Good processes Including the use of whiteboards	2	4	8	Don't appear to have visited sites i.e. 10.1.5 refers to sealing doors, what doors. Also are lockable skips being used. No reference to resident safety during steelwork erection or maintaining access during walkway surfacing.
11	Please provide details of any Enforcement or Prosecutions within the last 5 years in respect of Health & Safety failures, and if any please provide details of how your procedures have changed as a result of this	4	4	16	Non critical enforcement and improvement plan	5	4	20	
12	Please confirm whether you are accredited to any Site Safety Schemes such as CHAS or Construction Line and if so provide evidence	5	3	15		5	3	15	
13	Please explain how you will ensure good communication with the Employers management bodies and Employer and how you will ensure that information is passed on in a timely fashion so ensuring that all parties are aware in advance of the works that are being undertaken. What processes and procedures would you initiate to minimise disruption to neighbours and delays to the works.	5	4	20	Excellent communications plan	3	4	12	Very generic. Also references resident coffee mornings - where will these be held??
14	Please provide details of at least 2 similar projects that you have undertaken within the last 3 years of a similar nature and describe the works, how they relate to this project and the challenges you encountered and how these were resolved. Also include the value of the project and the overall contract period.	5	5	25	SCC relevant projects	3	5	15	Do not cover the key components of this project
15	Explain what risks may be encountered on this project and how they would be managed.	4	2	8	Residents not identified in plan but covered at meeting	4	2	8	Does not identify residents as a risk or control measures. Identifies uneven asphalt - part of spec to deliver a level surface
16	How will you ensure quality during the works?	4	3	12	Meets SCC requirements	4	3	12	Meets SCC requirements
17	Are your environmental management processes and procedures certified to a recognised standard (eg ISO14001, EMAS) by a third party certification body and if so please provide details? Are your quality management processes and procedures certified to a recognised standard by a third party certification body and if so provide details?	5	3	15		5	3	15	
18	Please indicate all the works that you will sub-contract including major subcontractors/suppliers and provide the names and addresses of any key sub-contractors/suppliers you will employ. Giving the percentage of the overall spend you intend to deliver using the sub-contractor.	4	3	12	85% s/c	3	3	9	100% s/c
19	Please describe what measure you or your sub- contractors will take with regards to the employment of local residents including the employment of NEETS and what if any apprenticeship scheme you will operate within Southampton as part of this refurbishment programme.	4	3	12	Meets SCC requirements	4	3	12	Meets SCC requirements
20	Explain how you as a company are working towards the goal of "nil defects" and what provision will be made for rectifying latent defects.	4	3	12	Good process	4	3	12	Good process
	Total Score			323				245	
	Normalise to percentage of 360pts			89.72%				68.06%	

#### **Lot 2 Scoring: Combined**

#### **Combined Tender Score**

		<u>Total Points</u>	<u>Adjustment</u>	Adjusted Points	<u>Total</u>	Ranking
CLC	Price (30%) Quality (70%) Total	89.72%	0.70	29.94 62.81	92.75	1
Mountjoy	Price (30%) Quality (70%) Total	68.06%	0.70	30 47.64	77.64	2

#### Lot 5.3 Scoring: Price

#### **Tender Analysis**

r Analysis Price 30%		Contractor:
Preliminaries		
Set up cost Time related cost Removal cost		16,255.00 16,940.00 5,513.00
Building Works - Schedule of Rates		108,713.00
Additional Rates		62,412.00
Preambles - from Section 4		-
Other items the Contractor wishes to insert:		
	Total £	209,833.00
Contractor Overhead & Profit	13.25% <u>Total £</u>	27,802.87
Provisional Sum for Materials		1,000.00
Overheads and profit on Materials % Add	13.25%	132.50
Provisional Sum for Plant		5,000.00
Overheads and profit on Plant, Access Equipement (eg. Cradles, Scaffolding, MEWP's etc.) Services, and Consumable Stores % Add	13.25%	662.50
Provisional Sum for Sub Contractors		1,000.00
Overheads and profit on Sub-Contractors % Add	13.25%	132.50
Provisional Sum for Labour		1,000.00
Overheads and profit on BCIS Daywork Rates % Add	13.25%	132.50
Tender Value		246,695.87
Amended Value	·	246,695.87
Normalise x 30%		30

#### **Quality Analysis**

Qual	ity Analysis	CLC				
	Question:	Score				
	<u>question.</u>	1-5	Weighting	Total	Reason for Score	
1	Please provide an organisation structure identifying staff who will be involved with the day to day management of the work., with clear idenification of those involved with each sector of work, eg. Stage One (Surveys, Pre-fabrication Drawings) and Stage Two (Construction of Pad Foundations, Above Ground Supports to Balconies, and Balcony System). This should include operational and financial management/control. Additionally, please identify what resource will be made available to support the Contract from central sources. Please provide CVs for all key members of staff specifically those involved with the day to day running of the contract, giving details of their qualifications and training.	4	3	12	Generally good but project team have limited experience in this type of work	
2	Please identify the location(s) of the office from which the day to day management of the contract will be undertaken. Please identify the location of any works depot that will be used to deliver the services if separate from the day to day management function location(s) and what office/welfare resources will be provided at each individual scheme.	5	3	15	Good local office, and good site set up	
3	Please describe how the programme which you will compile in accordance with Preliminaries Clauses will be undertaken to ensure that the project will be completed within the contract duration as stated. Please provide a detailed critical path programme and methodology for the works indicating clear milestones and showing a clear understanding of the sequencing and challenges	4	5	20	Good programme covering all aspects	
4	Please provide a detailed mobilisation programme indicating "lead in" periods for design approval and key pre-start operations	5	5	25	Well thought out and included S20 delays	
5	Please provide details of your proposed site set-up on each site and how you will deal with parking restrictions, material deliveries and storage	5	3	15	well thought out site set up	
6	Please describe the procedure you would follow for submitting fabrication drawings for approval, fabrication of steelwork, galvanising, powder coating, site delivery and erection and how you would ensure the protection of the finished steelwork during transportation and erection. Provide details of the organisations you would use for galvanising and powder coating, including location and if separate organisations the quality checking between galvanising and powder coating	5	5	25	Excellent description and identified issues	
7	Please demonstrate how you propose to erect the steelwork frame whilst maintaining temporary support to the balconies	3	4	12	Quality plan incorrect but corrected at meeting and identified processes	
8	Please provide information on how you will manage the Health and Safety requirements relevant to this contract and provide site supervisory details and relevant qualifications for all supervisory staff who might attend site to provide either Management or Health and Safety functions for this contact. As a minimum provide Name, Role, CSCS registration details.	4	3	12	Meets SCC requirements	

9	Does your organisation have an up to date and regular reviewed policy on handling and exposure to asbestos and if so please provide a copy. Does your company provide asbestos awareness training and if so please provide details? Do you hold records showing that all appropriate staff have undergone recent and regular training and if so please provide details?	4	4	16	Meets SCC requirements
10	Please describe what measure you will adopt to ensure that a minimum of disruption is caused to the tenants of the properties in the individual schemes and surrounding neighbourhood whilst you are carrying out the works. Please describe the steps you will take to ensure resident access is not restricted at any time. What measures will you take to ensure that tenants are kept fully informed of the work to be undertaken at their address.	4	4	16	Good processes and includes the use of Whiteboards
11	Please provide details of any Enforcement or Prosecutions within the last 5 years in respect of Health & Safety failures, and if any please provide details of how your procedures have changed as a result of this	4	4	16	Enforcement notice and improvements. Not a critical event
12	Please confirm whether you are accredited to any Site Safety Schemes such as CHAS or Construction Line and if so provide evidence	5	3	15	
13	Please explain how you will ensure good communication with the Employers management bodies and Employer and how you will ensure that information is passed on in a timely fashion so ensuring that all parties are aware in advance of the works that are being undertaken. What processes and procedures would you initiate to minimise disruption to neighbours and delays to the works.	5	4	20	Excellent communications plan
14	Please provide details of at least 2 similar projects that you have undertaken within the last 3 years of a similar nature and describe the works, how they relate to this project and the challenges you encountered and how these were resolved. Also include the value of the project and the overall contract period.	4	5	20	Both SCC and relevant to the project
15	Explain what risks may be encountered on this project and how they would be managed.	3	2	6	residents not identified as risks in plan but identified at Interview
16	How will you ensure quality during the works?	4	3	12	Meets SCC requirements
17	Are your environmental management processes and procedures certified to a recognised standard (eg ISO14001, EMAS) by a third party certification body and if so please provide details? Are your quality management processes and procedures certified to a recognised standard by a third party certification body and if so provide details?	5	3	15	
18	Please indicate all the works that you will sub-contract including major subcontractors/suppliers and provide the names and addresses of any key sub-contractors/suppliers you will employ. Giving the percentage of the overall spend you intend to deliver using the sub-contractor.	4	3	12	85% sub-contract
19	Please describe what measure you or your sub-contractors will take with regards to the employment of local residents including the employment of NEETS and what if any apprenticeship scheme you will operate within Southampton as part of this refurbishment programme.	4	3	12	Meets SCC requirements
20	Explain how you as a company are working towards the goal of "nil defects" and what provision will be made for rectifying latent defects.	4	3	12	Good processes
21	Please confirm the piling method that you have included within your tender and the reasons for selecting this piling method	5	3	15	Meets SCC requirements and deals with the reason for the choice of pile
22	Please provide details of the methodology that you propose to use for the erection of the steelwork and the proposed plant and how you intend to maintain resident access to and from their flats during the course of the works	3	5	15	Reasonable response but does not cover matters like "school runs" etc
	Total Score			338	
	Normalise to percentage of 400pts			84.50%	

#### **Lot 3 Scoring: Combined**

#### **Combined Tender Score**

	Total Points	Adjustment	Adjusted Points	<u>Total</u>	Ranking
CLC Price (30%) Quality (70%) Total	84.50%	0.70	30.00 59.15	89.15	1